

REC Exhibit 601

BEFORE THE PUBLIC SERVICE COMMISSION OF WYOMING

IN THE MATTER OF THE APPLICATION)
OF ROCKY MOUNTAIN POWER FOR A) DOCKET NO. 20000-545-ET-18
MODIFICATION OF AVOIDED COST)
METHODOLOGY AND REDUCED TERM) RECORD NO. 15133
OF PURPA POWER PURCHASE)
AGREEMENTS)

DIRECT TESTIMONY OF JOHN LOWE ON BEHALF OF RENEWABLE ENERGY COALITION

Renewable Energy Coalition (“REC”) submits the Prefiled Direct Testimony of John Lowe in this docket.

Dated this 19th day of April, 2019.

Respectfully submitted,

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CERTIFICATE OF SERVICE

I hereby certify that on this 19th day of April, 2019, the **DIRECT TESTIMONY OF JOHN LOWE ON BEHALF OF RENEWABLE ENERGY COALITION** was e-filed with the Wyoming Public Service Commission and a true and correct copy was sent via electronic mail addressed to the following:

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John Lowe, Direct Testimony
Renewable Energy Coalition
Docket No. 2000-545-ET-18

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Direct Testimony of John Lowe

On Behalf of

Renewable Energy Coalition

April 19, 2019

BEFORE THE PUBLIC SERVICE COMMISSION OF WYOMING

IN THE MATTER OF THE APPLICATION)
OF ROCKY MOUNTAIN POWER FOR)
A MODIFICATION OF AVOIDED COST)
METHODOLOGY AND REDUCED TERM)
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AGREEMENTS)

Docket No. 20000-545-ET-18
(Record No. 15133)

AFFIDAVIT, OATH AND VERIFICATION FOR DIRECT TESTIMONY

STATE OF OREGON)
) SS:
COUNTY OF CLATSOP)

John R. Lowe, being fast duly sworn, on his oath states:

1. My name is John R. Lowe. I am the Director of the Intervenor Renewable Energy Coalition (the "Coalition"). I have been asked by the Renewable Energy Coalition to testify on its behalf.
2. Attached hereto and made a part hereof for all purposes is my Direct Testimony, which has been prepared in written form for introduction into evidence in Docket No. 20000-545-EA-18.
3. I hereby swear and affirm that my answers contained in the testimony are true and correct.
4. Further Affiant sayeth not.



John R. Lowe
Renewable Energy Coalition
88644 Hwy. 101,
Gearhart, OR 97138

Subscribed and sworn to before me this 18th day of April, 2019.


Notary Public

My Commission Expires: May 22, 2020

1 **I. INTRODUCTION**

2 **Q. Please state your name and business address.**

3 A. My name is John R. Lowe. I am the director of the Renewable Energy Coalition (“REC”
4 or the “Coalition”). My business address is 88644 Hwy. 101, Gearhart, OR 97138

5 **Q. Please state your background and experience?**

6 A. In 1975, I graduated from Oregon State University with a B.S. I was employed by
7 PacifiCorp for thirty-one years, most of which was spent implementing the Public Utility
8 Regulatory Policies Act (“PURPA”) regulations throughout the utility’s multi-state
9 service territory. My responsibilities included all contractual matters and supervision of
10 others related to both power purchases and interconnections. Since 2009, I have been
11 directing and managing the activities of the Coalition as well as providing consulting
12 services or services coordination to individual members related to power purchases,
13 interconnections, and other interfaces with a purchasing utility such as electrical
14 operation problems, metering, communications and billings.

15 **Q. On behalf of whom are you appearing?**

16 A. I am testifying on behalf of REC.

17 **Q. Please describe REC and its members?**

18 A. REC is an unincorporated trade association that is comprised of 35 members who own
19 and operate over fifty qualifying facilities (“QFs”) or are attempting to develop new QFs
20 under PURPA in Oregon, Idaho, Washington, Utah, Montana and Wyoming. REC’s
21 members include irrigation districts, water and waste management districts, corporations,
22 small utilities, and individuals with an interest in selling renewable energy to utilities –

23 who, absent PURPA, may have no viable mechanism to develop and sell the output of
24 renewable energy projects.

25 Ted Sorenson of Sorenson Engineering who is testifying in this proceeding is a
26 co-founding member of REC with me, and like other REC members such as Ecoplexus
27 Cypress Creek Renewables, and Strata Solar are seeking to develop new QF projects in
28 Wyoming. Shoshone Irrigation District, which owns and operates the Garland Canal
29 project, is REC's sole operating Wyoming member with an operating project. The fact
30 that the REC only has one irrigation district member in Wyoming is indicative of the
31 concerns expressed in this testimony. Other Coalition members would like to develop
32 local community based renewable projects in Wyoming including a few new small
33 hydroelectric projects on existing irrigation district systems.

34 **Q. What are REC's interests in this proceeding?**

35 A. The Coalition has a number of key interests in this proceeding. Our goal is to ensure fair
36 and reasonable avoided cost rates, policies, terms and conditions for QF projects and
37 ratepayers. In doing so, it is especially important to recognize both the undervaluation of
38 energy and capacity under the current avoided cost filing. The Coalition's members are
39 primarily small and existing QFs, and our goal is to ensure that any final order in this
40 proceeding recognizes and accounts for the unique circumstances and benefits of small
41 and existing renewable projects. However, as mentioned above, many of the Coalition's
42 members are interested in developing additional projects, especially in Wyoming. If the
43 Wyoming Public Service Commission (the "Commission") were to adopt the Coalition's
44 recommendations, at least few new projects would have a reasonable opportunity to be

45 developed utilizing existing irrigation dams and canal drops. In addition, Wyoming
46 could see the development of additional solar facilities, which are currently being
47 discriminated against under Rocky Mountain Power's pricing methodology.

48 The Coalition recognizes that PURPA must work to benefit all interested parties,
49 including the utilities, ratepayers, and new and existing QFs of various sizes. REC
50 advocates for PURPA policies that account for all these interests and that any changes
51 adopted by the Commission be narrowly tailored to resolve specific problems. Policy
52 changes should not be unilaterally determined by the utility.

53 **Q. Please summarize Rocky Mountain Power's request in this case.**

54 A. Rocky Mountain Power proposes to reduce the contract term from twenty to seven years,
55 a significant change in its Schedule 37 pricing methodology, other changes to the avoided
56 cost price inputs and assumptions that would only offer avoided cost prices in limited
57 circumstances, and changes to its Schedule 37 and 38 contracting procedures.

58 **Q. Please summarize your recommendations.**

59 A. First, I recommend that the Commission reject Rocky Mountain Power's proposal to
60 lower the fixed price contract term from twenty years to seven years. Based on my years
61 of experience, seven years of fixed prices especially resource sufficiency based market
62 only prices, is inadequate to enable nearly all new QFs to obtain the financing necessary
63 for construction and commencing operation or to plan and finance major upgrades to
64 existing projects. My recommendation is that the Commission retain twenty-year fixed
65 price terms.

66 Rocky Mountain Power is proposing to limit the availability of most renewable
67 resources from being paid a rate based on the capital costs of the next deferrable resource.
68 Rocky Mountain Power has proposed that only wind can defer wind, solar defer solar,
69 etc. A renewable rate should be offered to all renewable QFs instead of limiting
70 renewable rates to only those QF resource types of the same resource type identified in
71 Rocky Mountain Power's Integrated Resource Plan ("IRP"). If Rocky Mountain Power
72 has a renewable resource need for wind in 2020, then other generation types like
73 hydroelectric or solar generation can defer that resource need and should be appropriately
74 compensated for the value of their renewable power. This is different from Rocky
75 Mountain Power's proposal, which limits renewable rates only to "like" resources.

76 Third, a renewable QF under Schedules 37 and 38 should have the option of being
77 paid based on either a renewable avoided cost price or a non-renewable avoided cost
78 price. I recommend allowing a QF the opportunity to sell power based on either a
79 renewable or non-renewable rate of its choosing, which would allow the QF the choice:
80 1) to keep its renewable energy certificates and sell Rocky Mountain Power only its net
81 output, and be paid based on the next deferrable non-renewable resource; or 2) sell both
82 its renewable energy certificates and net output, and be paid based on the next deferrable
83 renewable resource.

84 Fourth, a QF should keep the renewable energy certificates, unless the value of
85 the power they are paid accounts for its renewable attributes.

86 Fifth, Rocky Mountain Power should only assume that a reasonable percentage of
87 QFs that enter into contracts actually get constructed. Based upon my many years of

88 experience and input for current REC members, for the purpose of this case, a 75%
89 completion rate is an much needed improvement and could be reasonable. However,
90 actual analysis of historical data could to demonstrate a significantly lower rate. In any
91 event a 100% completion rate assumption is entirely unreasonable and without any
92 foundation of evidience. This is important because Rocky Mountain Power assumed
93 100% of contracted QFs completion rate, artificially reduces avoided cost prices and thus
94 produces inaccurate prices. This in turn begs the question of why a price methodology
95 change for the purpose of improving accuracy while applying a completion rate
96 assumption that does the opposite.

97 Sixth, the Wyoming Schedule 37 also includes another restriction that is unique to
98 Wyoming. The standard prices are only available until 10 MW of system resources are
99 acquired. I am not sure if this has been applied in the past or exactly what “system
100 resources” are, but, as explained above, Rocky Mountain Power proposes that the term be
101 interpreted to mean once it enters into 10 MWs of Schedule 37 contracts, then all other
102 QFs above 100 kW need to negotiate their rates. I recommend that this cap be
103 eliminated, or in the alternative increased to 100 MW. No project as small as 100 kw
104 should have to be exposed to non-standard prices and contracts.

105 Seventh, for the first time Rocky Mountain Power proposes that the Schedule 38
106 negotiation process apply to Schedule 37 QFs. Small QF contracts are far more
107 streamlined and less difficult to negotiate (in fact, Rocky Mountain Power has standard
108 contract forms and there should be no need for any substantive negotiations), and prices
109 are published (which requires no negotiations or analysis). Therefore, the Commission

110 should reject Rocky Mountain Power's request to apply the Schedule 38 process to
111 Schedule 37 QFs and should approve less onerous and more expedited processes for
112 entering into Schedule 37 contracts.

113 Eighth, the Commission should continue to use Rocky Mountain Power's
114 Grid/Proxy methodology for setting small Schedule 37 QF prices, rather than the
115 Proxy/PDDRR methodology used for Schedule 38 QF prices. Rocky Mountain Power's
116 avoided cost prices for Schedule 37 are already too low, and fail to fully compensate QFs
117 for their full capacity and energy value. Rocky Mountain Power's proposal will further
118 exacerbate this inequity and result in challenges to and less transparency in the
119 determination of contracted prices.

120 Ninth, Rocky Mountain Power's proposal that a QF needs to select a commercial
121 operation date ("COD") 30 months from contract execution should be rejected in favor
122 allowing the QF the greater of four years (48 months) or the earliest in-service-date
123 Rocky Mountain Power identifies in its own interconnection study. Rocky Mountain
124 Power is informing QFs that it might take 5-6 years (60-72 months) to interconnect them.
125 This means that 30 months is far too short a period of time to reach COD when the same
126 company (Rocky Mountain Power) refuses to, or is unable to, process the QF's
127 interconnection request within that timeframe. A QF should not be placed in a "Catch
128 22" situation in which it is required to pick a COD which less time than Rocky Mountain
129 Power can interconnect the facility. This is just one example of how Rocky Mountain
130 Power has weaponized the transmission and interconnection process to avoid its PURPA
131 mandatory purchase obligation.

132 Tenth, Rocky Mountain Power's tariffs should reflect that the current policy of
133 the Federal Energy Regulatory Commission ("FERC") is that neither a state or a utility
134 can impose barriers to the formation of a legally enforceable obligation, and that a QF
135 can lock in avoided cost rates and contract terms even if a utility refuses to enter into a
136 contract or otherwise delays or imposes unreasonable restrictions. I propose revisions to
137 Schedule 37 and 38 which update the tariff to be consistent with FERC policy.

138 **Q. Please provide your broad observations regarding Rocky Mountain Power's filing.**

139 A. Rocky Mountain Power's proposal makes me wonder what problem they are trying to
140 solve, or what problems they may be trying to create to slow down or stop renewable
141 non-utility owned projects. Rates are already at historic lows, and REC fails to see any
142 reason to make changes that make it even more difficult to develop new QFs in
143 Wyoming.

144 Rocky Mountain Power complains that PURPA is a 40 year old law from a
145 different time and believes that it should be repealed. Nothing can be further from the
146 truth, especially for small projects. Rocky Mountain Power won the vast majority of the
147 "bids" in its last RFP and there are almost no small scale projects in Wyoming, despite
148 significant opportunities in terms of natural resources. Rocky Mountain Power remains a
149 vertically integrated monopoly and wields its discriminatory powers ruthlessly to puts its
150 competitors out of business, especially projects that have no other economic opportunities
151 to sell their power.

152 Rates are at historic lows for a number of reasons, including: 1) Rocky Mountain
153 Power has eliminated capacity payments during the resource sufficiency years so that

154 QFs are only paid market rates; and 2) Rocky Mountain Power has proposed sufficiency
155 periods of more than a decade for certain resource technologies, even though the
156 Company is planning on significant resource acquisitions in the next few years (over \$3
157 billion in investments in new Wyoming wind generation, repowered wind, and new
158 Wyoming transmission to wheel the new Wyoming wind). In short, Rocky Mountain
159 Power is in a major new-build cycle, but is asking the Commission to further lower
160 avoided cost prices. This is resulting in a massive amount of new generation serving
161 customers, but with nearly all of it being either owned or operated by Rocky Mountain
162 Power. This is not in the best interests of ratepayers because diversity of ownership
163 offers unique benefits to customers, and competition results in lower costs.

164 Overall, REC wants to take this opportunity to recommend that Rocky Mountain
165 Power's proposed changes their avoided cost calculation methodology be adopted, but
166 only with specific revisions to ensure that it more accurately reflects both the value and
167 costs of the utility's next deferrable resource. REC recommends that the Commission
168 allow QFs the option to sell renewable power at fair, just and reasonable avoided cost
169 prices based on the costs of Rocky Mountain Power's next planned renewable resource
170 acquisition. QFs help defer Rocky Mountain Power's energy, capacity, and renewable
171 resource needs, and should be fully compensated for the value of the energy that they
172 cause the utility to avoid. The Commission should clarify that all planned resource
173 acquisitions, including cost-effective renewable resources, should be included in Rocky
174 Mountain Power's avoided cost calculation.

175 **Q. Is REC sponsoring other witnesses?**

176 A. Yes.

177 Drs. Marc Hellman and Lance Kaufmann are presenting testimony

178 recommending:

- 179 • Twenty year contract terms should be retained, but if contract terms are reduced,
180 then QF contract capacity payment calculations should assume a twenty-year
181 contract term.
- 182
- 183 • That Rocky Mountain Power's proposal to limit renewable avoided cost rates to
184 only "like" resources of the same type of technology as Rocky Mountain Power is
185 planning to acquire in its IRP is unreasonable. Limiting avoided cost prices by
186 type does not adequately compensate renewable QFs for their renewable power.
187 Revising the current Schedule 37 Grid/Proxy methodology to allow for a
188 renewable rate is easy because it simply replaces the thermal generation unit
189 during the resource deficiency period with the next deferrable renewable resource.
190 This approach could easily calculate resource specific rates for baseload, wind
191 and solar using the capacity value and integration costs from Rocky Mountain
192 Power's IRP. Revising the Schedule 38 Proxy/PDDRR methodology to develop a
193 renewable rate for all renewable resources can also be done simply, and Drs.
194 Hellman and Kaufmann testimony explains how this would work. Drs. Hellman
195 and Kaufmann also address why it is unreasonable to limit renewable rates to only
196 "like" resources.
- 197
- 198 • Rocky Mountain Power's proposed changes to the definition of peak/off peak and
199 seasons is premature, inappropriately based on the California market rather than
200 Rocky Mountain Power's system, and not well supported.
- 201
- 202 • If the Commission is inclined to have Schedule 37 Customers over 100 kW revert
203 to Schedule 38 when a threshold of new QFs MW amount is reached, the RMP
204 recommended 10 MW threshold should be revised to 100 MW.
- 205
- 206 • RMP should assume a maximum of 75 % of executed contracted QFs will operate
207 when determining the need for capacity and amounts met by QFs with executed
208 contracts but not yet operating. Full demonstration of the actual historic and
209 current completion rate is recommended if any completion rate above 75% is
210 applied.
- 211
- 212 • RMP's proposed tariff language on Page 37-3 should be revised from, "...until
213 Schedule 37 prices are updated and approved by the Commission" to "until the
214 Commission takes final action on any Company filing to revise Schedule 37
215 pricing."
- 216

217 REC is also sponsoring testimony from Ted Sorenson, who owns and operates
218 Sorenson Engineering, which is a co-founding member of REC. Mr. Sorenson has
219 extensive experience developing small hydro-electric projects most of which are
220 associated with irrigation systems or existing dams, believes Wyoming is a prime
221 location for the installation of these small scale projects that provide benefits to
222 ratepayers, local communities, irrigation districts and the environment. Wyoming,
223 however, is not “open for business” sufficient to allow the development of significant
224 new small hydroelectric projects, and needs to adopt more favorable pricing that
225 accurately reflects actual avoided costs as well as maintain long-term fixed price
226 contracts. Mr. Sorenson address the opportunities for new hydro-electric development in
227 the state, the devastating impact of lowering contract terms to seven years, and that that
228 renewable resources of all types should be allowed to be paid rates based on the next
229 major resource of any type.

230 REC is also sponsoring testimony from Trent Reed, who is the General Manager
231 of Shoshone Irrigation District.

232 **II. TWENTY YEAR FIXED PRICE CONTRACT TERMS SHOULD BE RETAINED**

233 **Q. What is the Commission’s current policy on contract duration?**

234 A. Twenty year fixed price terms.

235 **Q. Do you agree with PacifiCorp’s recommendation to lower the contract term length**
236 **to seven years?**

237 A. No. Seven years fails to account for the needs of QFs, including the need to obtain
238 financing for their projects. The Commission should maintain twenty year contract
239 terms.

240 **Q. Please explain why a fixed long term contract is important for QFs.**

241 A. Longer term agreements are needed to meet financing and long-term planning needs.
242 New projects certainly need the longer term in order to meet debt requirements. Even
243 existing projects require long term agreements for system improvement projects and
244 planning. This is especially true for QFs that are water systems, such as irrigation
245 districts. There are other reasons why longer-term agreements are necessary, one of
246 which is the avoidance of market based energy only prices during periods of resource
247 sufficiency.

248 **Q. Please explain the importance of contract terms and QF financing under PURPA.**

249 A. For PURPA to be successful, QFs need to be able to obtain financing in order to
250 construct their facilities and to obtain financing they need a fixed price that the lender or
251 other source of capital can count for a minimum period of time. Unlike utilities like
252 Rocky Mountain Power, QFs are not guaranteed a rate of return on their activities
253 generally or on the activities related to the sale of power to the utility. QFs must rely on
254 long-term contracts containing fixed contractual rights and prices that are not subject to
255 changes over time to obtain financing for such facilities operating in a market controlled
256 by monopoly utilities.

257 **Q. Have other states looked at reducing contract terms?**

258 A. Yes, and I am not aware of any state which has adopted short contract terms that resulted
259 in meaningful QF development. Idaho reduced contract terms to two years for new wind
260 and solar QFs, and has significantly reduced if not eliminated new wind and solar
261 development. In Washington, PacifiCorp only provided five years of fixed prices, which
262 resulted in only three currently operating QF projects in their service territory over about
263 forty years.

264 Montana recently lowered the contract term to ten years and the fixed price term
265 to five years with automatic adjustments for the last five years. A Montana judge
266 recently concluded that the Montana Public Service Commission's decision lowering
267 contract terms failed to provide evidence that shorter terms would provide QFs with
268 sufficient certainty with regard their potential return on investment or to enhance their
269 economic feasibility. The judge concluded that the Commission's decision was arbitrary
270 and unreasonable.

271 **Q. Do short contract terms impose unnecessary and unreasonable burdens on both**
272 **QFs and utilities?**

273 A. Yes. Renegotiating PPAs can be time consuming and costly, especially for small and
274 existing QFs, and could be expected to be very burdensome if required every seven years.
275 Requiring the utilities to renegotiate QF contracts every seven years, for example, would
276 be costly for the utilities. These unnecessary costs would be passed on to ratepayers.

277 **Q. Would the practical result of Rocky Mountain Power's short contract terms result**
278 **in QFs never or almost never being paid for capacity?**

279 A. Yes. Rocky Mountain Power’s proposal for short contract terms means that there will
280 always be a period of resource sufficiency, which may prevent QFs from being paid for
281 capacity. If the resource sufficiency period is short and the contract term length is limited
282 to seven years, then projects will no longer receive capacity payments or only receive a
283 very limited number of years of capacity payments because the next capacity deficit
284 period will normally be more than the contract term.

285 **Q. Can you provide an example?**

286
287 A. Yes. Under Rocky Mountain Power’s proposal, QFs will not be paid for capacity if they
288 enter into a contract when the next resource acquisition is in longer than the contract
289 term. For example, assume that Rocky Mountain Power is planning its next resource
290 acquisition in seven years (2027). Under Rocky Mountain Power’s proposal, a QF that
291 enters into a new seven-year contract in 2027 will not be paid for capacity during the
292 entire contract term. In 2027, Rocky Mountain Power will have a new IRP, which might
293 not be planning on a new resource for more than seven years, and its new avoided costs
294 will not have any capacity payments during this “sufficiency” period. If the QF renews
295 its contract and enters into a new seven-year contract in 2027, then the QF will again not
296 be paid for capacity. The QF could continue entering into renewing contracts for the rest
297 of its useful life, but never be paid for capacity. The QF will have caused Rocky
298 Mountain Power to reduce both its energy and capacity needs (including the capacity
299 related to the next planned thermal resource), however, the QF will not be paid for
300 capacity under the company’s approach.

301 This example highlights the ridiculousness of Rocky Mountain Power’s proposed
302 seven year contract term. If contract terms are shortened to even ten years, then similar
303 problems will exist. As long as the contract term is shorter than the resource sufficiency
304 period, then the QFs will not be paid for capacity.

305 **III. RENEWABLE RESOURCE RATES SHOULD BE AVAILABLE UNDER BOTH**
306 **SCHEDULE 37 AND SCHEDULE 38**

307 **Q. What are avoided cost prices?**

308 A. PURPA requires electric companies to pay the “incremental cost” for energy produced by
309 QFs. FERC regulations define the incremental costs as the cost to an electric utility,
310 which but for the purchase from the QF, such utility would generate or purchase from
311 another source. FERC relies upon the states to implement PURPA, and to determine
312 avoided cost prices. FERC allows states to make adjustments to the avoided cost price to
313 account for a QF’s unique output, and offer renewable pricing to reflect certain
314 characteristics required by state policy.

315 **Q. Should the Commission distinguish between renewable and non-renewable avoided**
316 **cost prices?**

317 A. Yes. All renewable QFs should be given the option to sell their renewable power to
318 Rocky Mountain Power at a renewable avoided cost price, whether the QF is above or
319 below the size threshold for standard prices, and regardless of resource type. The
320 separate renewable avoided cost reflects the fact that renewable QFs help utilities meet
321 more than just their load requirements, and also help utilities comply with their state
322 renewable portfolio standard (“RPS”) requirement. Because some states require utilities
323 to generate a certain amount of qualifying renewable power, it is reasonable to

324 differentiate regardless of size between the cost of the utility's next planned renewable
325 and non-renewable resources. Irrespective of RPS obligations, Rocky Mountain Power
326 also has a need for a diverse resource portfolio, including both thermal and renewable
327 resources. When a QF can defer or help Rocky Mountain Power avoid renewable
328 resources that the Company is planning on acquiring for economic or RPS purposes, it is
329 reasonable to pay the QF based on the costs of those renewable resource acquisitions.
330 Also, purchasing or developing more renewable resources should aid in making a long-
331 term transition from problematic thermal resources.

332 When renewable QFs are willing to sell their output and cede their renewable
333 energy certificates to the utility, those QFs allow the utility to avoid building or buying
334 renewable generation to meet their energy and capacity needs as well as their RPS
335 requirements. A renewable avoided cost price could be higher than the non-renewable
336 avoided cost price, as renewable generation has historically been more expensive than
337 non-renewable generation and the prices include an imputed value for renewable energy
338 certificates whose ownership is transferred to the purchasing utility when applying such
339 renewable price, or a renewable avoided cost price could be lower than the non-
340 renewable avoided cost price, as renewable generation costs are currently quite low.

341 **Q. Should the Commission allow QFs to choose between the renewable and non-**
342 **renewable avoided cost prices?**

343 A. Yes. QFs should be able to compare renewable and non-renewable avoided cost pricing
344 before selecting the price stream that most closely resembles their project. When a
345 renewable QF wishes to keep its renewable energy certificates and only sell its net output

346 to Rocky Mountain Power, then the QF should be paid a non-renewable price based on
347 the costs of the resource that it helps defer, including market purchases and thermal
348 generation. Generally, renewable energy certificates should be retained by the QF during
349 the years prior to Rocky Mountain Power's next planned renewable resource acquisition
350 date because the avoided costs during those years are based on the value of market
351 purchases, which do not include renewable energy certificates.

352 **Q. Are there are other reasons to allow the QF the option to choose between a**
353 **renewable and non-renewable price?**

354 A. Yes. Allowing renewable QFs to choose which avoided cost stream might better reflect
355 the value of its resource. This is important to account for different types of renewable
356 generation and QF business models, including the fact that some QFs may have already
357 sold their renewable energy certificates, or need to keep them to obtain financing.
358 Having two different choices is more important as the utilities' resource plans change.
359 For example, when the utilities are planning on acquiring non-renewable resources, but
360 not renewable resources, the QF should be able to keep its renewable energy certificates
361 and sell only its power to help the utility avoid its non-renewable resource need. The
362 opposite is also true.

363 Without this optionality, then certain QFs may be unable to defer the utility's
364 actual next resource when the utilities' renewable and non-renewable resource acquisition
365 dates do not perfectly match. Allowing QFs to choose between the separate avoided cost
366 price streams is consistent with FERC policy allowing states to determine avoided costs
367 associated with utility purchases of energy from generators with certain characteristics.

368 **Q. Can a renewable price work with Rocky Mountain Power’s current Schedule 37**
369 **methodology?**

370 A. Yes. PacifiCorp in Oregon uses a non-PDRR methodology for smaller QFs, which is
371 similar to Wyoming’s Schedule 37 methodology, and has adopted renewable prices.
372 Exhibit B to my testimony includes a copy of PacifiCorp’s Oregon’s version of Schedule
373 37. At the time the prices were set, the Oregon Public Utility Commission determined
374 that PacifiCorp’s next planned renewable resource acquisition was 2021. During the
375 years prior to 2021, a renewable QF selecting the renewable avoided cost price is paid
376 market prices and keeps their renewable energy certificates. Starting in 2021, the
377 renewable QF selecting the renewable avoided cost price is paid based on the next
378 renewable resource acquisition in the IRP, which is currently a wind resource.

379 In Oregon, all renewable QFs have a renewable price option, with each category
380 of renewable resource (baseload, wind and solar). Each has a resource specific price
381 calculated with adjustments for integration costs and the generic resource capacity value.
382 For example, baseload generation has no integration costs and a higher capacity factor, so
383 their price are correspondingly higher to reflect this higher quality of power. Similarly,
384 solar generation also has a higher capacity value, which is reflected in rates that are
385 higher than wind generation (but not as high as baseload generation). The specific
386 Oregon price should only be viewed for illustrative purposes, because the underlying
387 inputs and assumptions will be significantly different over time.

388 **Q. Can a renewable price work with Rocky Mountain Power’s proposed Schedule 38**
389 **methodology?**

390 A. Yes. I am not an expert with Rocky Mountain Power's PDDRR methodology, but
391 Coalition witnesses Drs. Hellman and Kaufmann explain how this would be
392 implemented. While it might be workable, it is un-necessary and overly complicates the
393 determination of contract prices and the contracting process for small projects. What is
394 critically important for both Schedules 37 and 38 is that any renewable resource type be
395 allowed to defer Rocky Mountain Power's next renewable resource acquisition, just as
396 how today any renewable resource type is allowed to defer Rocky Mountain Power's
397 next thermal resource acquisition. Under Rocky Mountain Power's proposal, a solar,
398 biomass, waste generation or hydro QF could never be paid a renewable price if the
399 Company is not planning on building and owning this type of generation in the near
400 future. Purchases from these various renewable resources can help Rocky Mountain
401 Power avoid its next planned wind generation now and should have the option to be paid
402 renewable rates now.

403 **Q. Should the PDDRR configuration be revised?**

404 A. Yes. Although Rocky Mountain Power claims that the PDDRR methodology is more
405 accurate, it also suggests that the PDDRR methodology cannot accurately calculate
406 capacity contributions for different types of resources. To resolve this issue, Rocky
407 Mountain Power suggests the Commission approve its "like-for-like" limitations. The
408 REC disagrees. As the testimony from Drs. Helmmann and Kaufmann describe, Rocky
409 Mountain Power can configure the PDDRR methodology to work for all types of
410 resources, and should be required to do so. Otherwise, the "like for like" approach
411 becomes a clever way of avoiding or minimizing Rocky Mountain Power's PURPA

412 purchase obligation and highly limits the renewable technologies that can be built.

413 **Q. Does this mean the proposed PDDRR configuration would not improve accuracy?**

414 **A.** Yes. According to Rocky Mountain Power, the PDDRR method has limited
415 effectiveness because it only accurately captures the impact of a QF when that QF is the
416 same type (or has the same operating characteristics) as the company's next planned
417 resource. Accurate avoided cost prices, however, should be available for all resource
418 types. Thus, Rocky Mountain Power's configuration of the PDDRR method is not more
419 accurate than the former method because it fails to produce accurate avoided cost price
420 for all resource types. The more simple proxy method can be easily configured to ensure
421 accurate avoided cost prices for all resource types.

422 **Q. Why does Rocky Mountain Power claim that no Wyoming solar or hydroelectric**
423 **resources, should be paid for deferring Rocky Mountain Power's next renewable**
424 **wind resource?**

425 **A.** Because the Company states that these capacity additions cannot be delayed or scaled
426 down as result of a QF resource addition. Their position on the actual avoidable nature of
427 these resources is untested and unproven.

428 **Q. What is your response?**

429 **A.** This is not how PURPA works. The question is not whether a single Utah QF can defer
430 any particular resource, but what investments from QFs in the aggregate will allow the
431 utility to avoid. Even though small amounts of capacity provided from QFs taken
432 individually might not enable a purchasing utility to defer or avoid scheduled capacity
433 additions, the aggregate capability of such purchases may permit the deferral or

434 avoidance of a capacity addition. The logical result of Rocky Mountain Power's
435 argument is that no QF should ever be paid any capacity because no single QF can
436 displace a Wyoming power plant.

437 A number of examples illustrate this point. First, small QF contracts and front
438 office transactions are included in Rocky Mountain Power's load resource balance so as
439 to avoid planning to construct or acquire duplicative facilities. Another example is how
440 Rocky Mountain Power's current and proposed Schedule 37 methodologies work: a QF is
441 paid for deferring its proportionate share of the costs of a large thermal gas plant in the
442 deficiency period. There is no way a single QF by itself will ever delay or scale down a
443 500 MW combined cycle combustion turbine plant. However, we assume that 500 MWs
444 of small QFs could defer the construction of a new gas plant, and pay the QFs based on
445 the avoided costs of this gas plant.

446 **IV. RENEWABLE ENERGY CERTIFICATE OWNERSHIP**

447 **Q. What is your position on REC ownership?**

448 A. The QF should keep the RECs, unless the value of the power they are paid accounts for
449 its renewable attributes. Therefore, if the QF is paid for power based on the costs of
450 market purchases or a gas plant, then the QF should keep the RECs. If the QF is paid for
451 power based on the costs of a renewable resource, then the QF should transfer the RECs
452 to the utility.

453 **V. ROCKY MOUNTAIN POWER'S QF CONTRACT COMPLETION**

454 **Q. How do QFs with executed contracts impact avoided cost prices provided to QFs**
455 **which have not yet executed contracts?**

456 A. QFs that have executed contracts with Rocky Mountain Power are counted as meeting
457 any resource need, on a like-for-like basis, and impact the evaluation as to whether any
458 capacity payment would be available. The modeling assumes that each QF that requests
459 pricing will displace resources with the highest variable costs, which means that each
460 avoided energy costs declines accordingly. Thus, the more QFs that have entered into
461 contracts and are included in Rocky Mountain Power's models, the lower the prices
462 offered to the next QF seeking a contract.

463 **Q. Do you agree with Rocky Mountain Power's assumption that 100% of the QFs that**
464 **have entered into contracts will become constructed?**

465 A. No. By assuming that every single executed contract will result in corresponding power
466 sales, Rocky Mountain Power artificially lowers its avoided cost prices.

467 **Q. What portion of the QF queue should be used to calculate avoided cost prices?**

468 A. A more reasonable position would be to use the historic percentage of QFs that are
469 constructed as compared to the entire queue, or certain completion milestones that show a
470 proposed project is likely to be constructed. Drs. Hellman and Kaufmann recommend
471 that 75% of contracted QFs be assumed to operate, and based on my years of experience,
472 this appears to be the high end of a reasonable percentage.

473 **VI. SYSTEM RESOURCE CAP**

474 **Q. Does Schedule 37 include limitations on the number of QFs that can take service**
475 **under it?**

476 A. Yes, although the language is unclear as to what it means. The current tariff says: "These
477 prices will only be applied to Qualifying Facility resources over which the Commission

478 has jurisdiction that enter into contracts with the Company until 10 megawatts of system
479 resources are acquired.”

480 **Q. What does Rocky Mountain Power propose?**

481 A. Adding language so that, after acquiring 10 MW of Firm Power under Schedule 37,
482 pricing for QFs larger than 100 kW will be in accordance with Schedule 38 until prices
483 are updated and approved by the Commission.

484 **Q. Do you agree with this recommendation?**

485 A. No, Wyoming is the only state that would impose such an unreasonably low limitation on
486 eligibility for Schedule 37 prices. As Drs. Hellman and Kaufmann recommend, if the
487 Commission is inclined to have Schedule 37 Customers over 100 kW revert to Schedule
488 38 when a threshold of new QFs MW amount is reached, then the Rocky Mountain
489 Power recommended 10 MW threshold should be revised to 100 MW.

490 **VII. SCHEDULE 37 NEGOTIATION PROCESS**

491 **Q. Does Wyoming currently proscribe a process for negotiation of Schedule 37
492 contracts?**

493 A. Not that I am aware of. Rocky Mountain Power claims that it uses its Schedule 38
494 process for negotiating Schedule 37 contracts.

495 **Q. Do you agree?**

496 A. I have no information to disagree; however, as there are almost no Schedule 37 QFs in
497 Wyoming, then potentially no or very few QFs actually use Schedule 37.

498 **Q. Should Schedule 38’s process be used for Schedule 37?**

499 A. No. When I worked for PacifiCorp, I was the person who developed and drafted the

500 original version of Schedule 37. Schedule 37 is intended to be used for smaller QFs that
501 require fewer negotiations regarding contract forms and no negotiations over price.
502 Rocky Mountain Power has contract forms that it is required to use for Schedule 37 QFs
503 in Oregon and has established forms for small QFs that it uses in its other states. The
504 contract negotiation process should be very streamlined and need very little time. The
505 prices are published and there is no need to negotiate the prices. Therefore, Schedule 37
506 contracts generally are and should be able to be completed in far less time than a Schedule
507 38 contract. I have attached Oregon's version of Schedule 37, which includes more
508 appropriate informational requirements and timelines for smaller QFs, and I recommend
509 that those informational requirements and timelines be used here in Wyoming.

510 **VIII. SCHEDULE 37 PRICING METHODOLOGY**

511 **Q. Should Rocky Mountain Power change its Schedule 37 methodology?**

512 A. No. Schedule 37 is only limited to 1) Qualifying Facilities with a historic or projected
513 annual capacity factor of up to 70%, and a design capacity of up to 1 MW; 2) hydro
514 projects with design capacity up to 5 MW; and 3) hydro or other projects with a historic
515 or projected annual capacity factor of greater than 70%, up to a maximum of 10 MW of
516 average monthly capacity and associated. There are very few Schedule 37 projects in
517 Wyoming at this point, and I fail to see why the Commission should make unnecessary
518 changes that further hinder the ability of these projects to be constructed. Drs. Hellman
519 and Kaufmann address this issue in more depth. Schedule 37's recent improvements in
520 eligibility would likely be effectively wiped out by requiring the application of Schedule
521 38 to small projects.

522 **IX. GENERATOR INTERCONNECTIONS AND COMMERCIAL OPERATION**
523 **DATES**

524 **Q. Has Rocky Mountain Power proposed limitations on when QF commercial**
525 **operation date (“COD”) can be selected?**

526 A. Yes, Rocky Mountain Power has added a significant limitation with specific tariff
527 provisions stating that QF COD (or the start of the delivery term of subsequent PPAs for
528 existing QFs) must not exceed 30 months from the PPA execution date and that QFs must
529 provide project development security within 30 days of its PPA being filed with the
530 Commission.

531 **Q. What do you recommend?**

532 A. A QF should be able to select a COD that is the greater of: 1) four years from contract
533 execution; or 2) the amount of time that PacifiCorp says it will take to complete any
534 interconnections to match the COD.

535 **Q. Is the Rocky Mountain Power transmission/interconnection process relevant to the**
536 **selection of the appropriate COD?**

537 A. Yes, Rocky Mountain Power has weaponized the transmission and interconnection
538 process almost to perfection in its efforts to shut down and refuse to purchase power from
539 QFs. This has been accomplished by creating conflict between the maximum time to
540 allow for COD and the minimum time RMP may require for interconnection.

541 **Q. Please provide some background on the interconnection and transmission study**
542 **process.**

543 A. For those not familiar with the Federal Energy Regulatory Commission jurisdictional
544 interconnection process, the first step can be either a Feasibility or System Impact Study.

545 The developer and the interconnected utility enter into an agreement to conduct the study,
546 which is called a “System Impact Study Agreement.” This study has timelines for
547 payment by the developer and completion of the study by the utility. After the developer
548 and the utility enter into this agreement, the utility conducts the study and reviews the
549 adequacy of its transmission or distribution system to accommodate the new generation
550 and identifies what additional costs may be incurred to provide service. At the
551 completion of the System Impact Study, the developer and the utility must enter into a
552 new contract to conduct a new study, which is the “Facilities Study Agreement.” The
553 Facilities Study Agreement also includes timelines for payment and the completion of the
554 study. The Facilities Study itself is more granular and is a real engineering study
555 designed to determine the required modifications to the system, including the cost and
556 scheduled completion date necessary to provide service. After these timelines and costs
557 are identified in the Facilities Study, then the utility and developer negotiate an actual
558 Interconnection Agreement to construct and pay for the interconnection to the utility’s
559 system.

560 **Q. Are there often delays in this process?**

561 A. Yes. The process, even when moving perfectly, can be cumbersome and time
562 consuming, and it is not uncommon for there to be significant delays completely outside
563 the control of the developer. I understand that interconnection customers on RMP’s
564 system are experiencing unprecedented delays, and that their interconnection requests
565 have not advanced through the normal interconnection study process in a manner
566 consistent with the Company’s Open Access Transmission Tariff (“OATT”) timelines.

567 Interconnection customers are simply not receiving the required explanation of the
568 reasons why additional time is required, an estimated completion date, or even when their
569 studies will begin to move forward. Some of these delays may exceed one year past the
570 requirements in the OATT.

571 Based on publicly available information, it appears that in 2017, 153 projects
572 submitted interconnection requests. Of those projects, 80 were withdrawn or granted an
573 interconnection agreement. Only 7 have been issued Facilities Studies, 15 have been
574 issued a System Impact Study, and one a Feasibility Study. While there may be some
575 delays associated with the interconnection customer, there appears to be 50 projects from
576 2017 that apparently have not had any tangible action from the utility. Similarly, since
577 the beginning of 2018, 115 projects have submitted interconnection requests. Of those
578 projects, 17 were withdrawn or granted an interconnection agreement, one has been
579 issued a Facilities Study, four have been issued System Impact Studies, and three
580 Feasibility Studies. In 2018, the two projects that submitted interconnection requests and
581 received interconnection agreements are both very small generators that are being
582 processed via an expedited process and are not representative of the delays experienced
583 by the majority of generators that are being processed under the FERC SGIP and LGIP.
584 It appears that many of the executed interconnection agreements in 2017 may also have
585 been small generators processed using more expedited procedures. There have been 89
586 projects submitted after January 1, 2018 that received no tangible action. We may be in a
587 period of unprecedented interconnection delays, which could significantly limit the

588 ability of QFs to sell power to Rocky Mountain Power or meet CODs established in
589 power purchase contracts.

590 **Q. Can you provide additional details regarding what a QF must provide to obtain a**
591 **Large Generator Interconnection Agreement (“LGIA”) from Rocky Mountain**
592 **Power?**

593 A. Yes. The LGIA is the last step in the interconnection process, and it provides the
594 timeline and costs for the QF to be fully interconnected and sell power to the utility.
595 Section 46.3 of PacifiCorp’s OATT requires a QF to produce one of the following before
596 it is able to execute an LGIA: 1) the execution of a contract for the supply or
597 transportation of fuel to the Large Generating Facility; 2) the execution of a contract for
598 the supply of cooling water to the Large Generating Facility; 3) execution of a contract
599 for the engineering for, procurement of major equipment for, or construction of, (“EPC
600 Contract”) the Large Generating Facility; 4) execution of a contract for the sale of electric
601 energy or capacity from the Large Generating Facility; or 5) application for an air, water,
602 or land use permit.

603 A wind or solar QF can only produce the last three documents in order to satisfy
604 the OATT requirements. These cannot be provided so long in advance. An EPC
605 Contract cannot be reasonably executed 3-6 years in advance of commercial operations,
606 and permits cannot be applied for that far in advance because they will likely expire
607 before you break ground. If Rocky Mountain Power refuses to negotiate and enter into a
608 PPA in more than 30 months, then there is simply no way for the QF to even obtain a
609 LGIA.

610 **Q. How does this relate to PPA negotiation process?**

611 A. Rocky Mountain Power won't execute a contract prior to the COD identified in a
612 transmission study that it performs. A QF can do everything in its power to complete its
613 project on a timely basis, but Rocky Mountain Power will not give the QF a contract
614 because Rocky Mountain Power cannot guarantee that Rocky Mountain Power can
615 interconnect the QF in 30 months.

616 **Q. What do you recommend?**

617 A. Because Rocky Mountain Power itself often controls the time upon which a project can
618 be constructed, then I recommend that the QF be able to select a COD which is at least as
619 far out as Rocky Mountain Power's interconnection study shows that COD can be
620 achieved. So, if Rocky Mountain Power's transmission study says that the
621 interconnection will be complete in 36 months, then the QF should be able to select a
622 COD of at least 36 months.

623 **Q. Have other states concluded that a QF should have a reasonable amount of time
624 before contract execution and commercial operation date?**

625 A. Yes. In Oregon, all parties, including PacifiCorp, agreed that QFs should have the right
626 to select a period of up to three years, and should be able to demonstrate that a longer
627 period is warranted under certain circumstances.¹ In addition, the QF is entitled to a one
628 year cure period if they miss their COD. Allowing too little time between contract
629 execution and delivery can create a barrier for QFs because they generally cannot obtain
630 financing for a new project until after they have executed a PPA. This means that QFs

¹ *Re Commission Investigation into Qualifying Facility Contracting and Pricing*, Docket No. UM 1610, Order No. 15-130 at 2 (April 16, 2015); OAR 860-029-0120(4).

631 must wait for execution of a standard contract before commencing many of the steps that
632 are necessary to bring a resource on line. Oregon's policy was adopted in 2015, before
633 Rocky Mountain Power's interconnection and transmission reached its current situation
634 in which Rocky Mountain Power has experienced an unprecedented level of
635 interconnection delays. Given that conditions are worse, even additional time is
636 warranted.

637 **Q. Can existing projects require as much time as new projects between the time of**
638 **executing a power purchase contract (replacement contract) and the new power**
639 **delivery date?**

640 A. Yes. In Oregon both new and existing QFs have the same period of time between the
641 signing of a new contract or replacement contract and the commencement of power
642 deliveries under such contract.²

643 **Q. Why?**

644 A. Existing projects also may need a significant period of time between execution of a new
645 contract (replacement contract) and expiration of their current contract. Many existing
646 projects have been operating for years, and they often require upgrading of their
647 equipment and facilities, especially interconnection facilities and equipment. These
648 investments require study, planning, financing, and construction similar to those of new
649 projects. This means that these QFs need to enter into new PPAs well in advance of the
650 expiration of the current contract because the interconnection process, even for existing
651 facilities, can take multiple years. Existing QFs often must first enter into a new power

² OAR 860-029-0120(4).

652 purchase agreement to obtain financing for both the interconnection and facility
653 construction, and thus they too can experience a delay between when they sign an
654 agreement and when they become “operational” under that contract.

655 Given that interconnection process has become so delayed, I recommend that the
656 Commission provide all QFs with the right to select a COD four years from contract
657 execution or the date upon which the utility can interconnect them. Furthermore, that this
658 time-frame be considered as a reasonable advance period for entering into a replacement
659 contract.

660 **Q. Should QFs be allowed reasonable cure periods?**

661 A. Yes. For missing their COD, I recommend that a QF be allowed a one year cure period
662 as a matter of right. A QF should be able to obtain a longer period if there are delays
663 caused by the utility, including transmission and interconnection delays beyond what was
664 estimated at the time that the QF signed its PPA.

665 **X. THE ABILITY TO ESTABLISH A LEGALLY ENFORCEABLE OBLIGATIONS**
666 **SHOULD NOT BE CONSTRAINED**

667
668 **Q. What is the issue regarding legally enforceable obligations?**

669 A. A QF has the right to receive a legally binding offer to establish a power sale to a utility
670 pursuant to a contract or a legally enforceable obligation. While the Commission has
671 attempted to streamline and reduce the potential difficulties in the QF contract
672 completion and negotiation process, the process still can result in significant disputes
673 between the QF and a utility. This is especially true when the avoided cost prices are
674 expected to drop or lower prices already have been filed with the Commission.

675 Once discussions regarding a purchase contract reach an impasse due to the

676 utility's unreasonable delays, unreasonable requirements or refusal to execute a contract,
677 a QF has the legal right to assure its commitment to sell power to the utility under the
678 then current prices and contract terms, which creates a legally enforceable obligation.
679 The QF should then be paid those then current prices, even if the contract is not finalized.
680 In this testimony, I propose specific revisions to the utilities' tariff which contains both
681 the contracting process and avoided cost prices that allow a QF to create a legally
682 enforceable obligation.

683 **Q. Please explain what exactly is meant by a “legally enforceable obligation”?**

684 **A.** QFs can sell their net output pursuant to a contract or a “legally enforceable obligation.”³
685 A legally enforceable obligation is broader than simply a contract between an electric
686 utility and a QF and may exist without a contract. The concept of a legally enforceable
687 obligation is intended to ensure that a QF can require a utility to purchase its power even
688 if the utility has refused to enter into a contract.

689 A QF can enter into a legally enforceable obligation by committing itself to sell
690 power to an electric utility.⁴ A utility cannot refuse to sign a contract so that a later and
691 lower avoided cost is applicable. In other words, a legally enforceable obligation allows
692 a QF to “lock in” current avoided cost prices, especially when a utility is delaying or
693 otherwise imposing unreasonable terms and conditions.

694 **Q. Why are you testifying about this issue now?**

³ 18 CFR 292.304(d); Order No. 69, FERC Stats. & Regs. ¶ 30,128, 45 Fed. Reg. 12,214 at 12,224 (1980).

⁴ *FLS Energy Inc.*, 157 FERC ¶ 61,211 at PP 23-25 (2016); *Cedar Creek Wind, LLC*, 137 FERC ¶ 61,006 at PP 36, 39 (2011).

695 A. Because Rocky Mountain Power’s current and proposed Schedule 37 includes language
696 that is inconsistent with FERC’s policies. Specifically, Schedule 37 states:

697 The prices applicable to a Qualifying Facility over which the Commission
698 has jurisdiction shall be those in effect at the time a written contract
699 acceptable to the Company is signed on behalf of the Qualifying Facility
700 and received by the Company at 825 N. E. Multnomah Street, Portland,
701 Oregon, 97232, or such other address as the Company shall designate.
702

703 **Q. What does this language mean?**

704 A. It appears to mean that, before a QF can “lock” in rates or form a legally enforceable
705 obligation, the QF needs to provide a contract “acceptable to” Rocky Mountain Power. A
706 QF does not need to sign a contract that Rocky Mountain Power agrees with to form a
707 legally enforceable obligation, because that would provide the utility with the discretion
708 over whether such an obligation is formed. This language directly contradicts FERC’s
709 policies stating that requiring a QF to have a utility-executed contract or interconnection
710 agreement in order to have a legally enforceable obligation is inconsistent with PURPA
711 and its regulations. These types of requirements allow the utility to control whether and
712 when a legally enforceable obligation exists, for example, by delaying the PPA
713 negotiation process or interconnection studies, imposing unreasonable obstacles or
714 refusing to execute a contract.

715 **Q. Why is this issue important?**

716 A. This issue is important because utilities, including Rocky Mountain Power, can impose
717 roadblocks or obstacles on QFs seeking to obtain a contract. There are a number of
718 common techniques. For example, a utility might impose pre-requisites to commencing
719 the contracting process. This includes interconnection related issues, such as a

720 requirement that the QF complete an interconnection agreement prior to beginning the
721 PPA contracting process. Another example is a utility attempting to extend negotiations
722 so a final draft agreement cannot be completed prior to new (lower) prices becoming
723 effective. In addition, there can be a lack of willingness to complete or begin contract
724 development if price changes are in progress. This is especially a problem when the
725 maximum timeframes for completing an agreement can result in a final agreement being
726 signed after new prices become effective. Most obstacles result from downward price
727 changes mixed with the misalignment of the avoided cost prices update process. All
728 these obstacles are subject to abuse and could be significantly improved upon with
729 relatively minor changes to policy, practices and rules.

730 These delays and negotiation problems are particularly harmful when there is an
731 upcoming avoided cost rate change. Utilities should not be allowed to refuse to sign a
732 contract, delay the process, request inappropriate information, or impose unreasonable
733 restrictions so that a later and lower avoided cost price applies. The Commission should
734 establish clear policies that, when negotiations stall or are delayed, a QF can enter into a
735 legally enforceable obligation by committing itself to sell power to an electric utility. In
736 addition, a QF should not lose its avoided cost prices after there is an agreement or the
737 QF has committed itself to the fundamental contract and price terms, or the QF is simply
738 waiting final approvals from management.

739 **Q. What are the QF's options when a utility imposes unreasonable terms or**
740 **conditions?**

741 **A.** The QF can either agree to the utilities' unreasonable terms or conditions, or file a

742 complaint. A complaint is an expensive and time consuming process that can delay when
743 the QF can sell power to the utility. Therefore, in addition to the complaint's costs and
744 uncertainty regarding the outcome, there can be significant lost sales when a complaint is
745 filed. This is especially a problem when there is a pending price decrease. The only
746 economic option is often to sign the contract with unreasonable terms or conditions.

747 Based on the facts of the particular circumstances, a QF should be allowed to
748 form a legally enforceable obligation prior to the date in which a utility provides a final
749 power purchase agreement. In my experience, utilities can make minor revisions to
750 power purchase agreements or impose new conditions in the negotiation process that can
751 impose difficult burdens and slow the process. Once a QF has provided all the required
752 information to the utility, and after the utility has provided a draft power purchase
753 agreement, the QF should be allowed to obligate itself to sell power based on the then-
754 current avoided cost price.

755 In addition, a QF should not be required to sign a utility's draft power purchase
756 agreement to form a legally enforceable obligation. If the utility provides a draft power
757 purchase agreement that includes provisions that are illegal or otherwise inconsistent with
758 Commission policy, then the QF should have the right to obligate itself to sell power
759 under the current avoided cost prices. The Commission may be required to resolve
760 whether the terms of the power purchase agreement are consistent with law and policy,
761 but a QF should not be required to agree to potentially illegal terms or conditions in order
762 to demonstrate that it is willing to sell power under reasonable terms and conditions.

763 A QF should not be required to affirmatively demonstrate that a utility delayed

764 the negotiation process or did not act in good faith. Such a demonstration can be very
765 difficult to establish. In addition, there may be times when good faith negotiations
766 simply fail to reach an agreement and there may be legitimate disputes that prevent the
767 parties from reaching a signed, written contract. A QF should be allowed to obligate
768 itself to sell power under the current avoided cost prices at reasonable terms and
769 conditions, even if the parties cannot reach an agreement on a written contract.

770 **Q. What are your specific recommendations to make the process more fair?**

771 **A.** A QF should be allowed to create a legally enforceable obligation if the QF is unable to
772 resolve outstanding issues after providing required information and negotiating in good
773 faith with a utility. The utility's standard avoided cost prices have established negotiation
774 processes, and a QF should be required to make a good faith effort to follow and comply
775 with this process. For example, QFs should not be allowed to simply fill out and sign a
776 draft contract in order to establish a legally enforceable obligation. QFs should be
777 required to provide complete information so that the utility can prepare a draft contract.
778 Assuming the utility timely provides a draft contract, then the QF should be required to
779 make a good faith attempt to resolve any disputes regarding information, contract terms
780 and conditions, etc.

781 A QF should be allowed to commit itself to sell power to the utility at the then-
782 current prices if negotiations reach an impasse after the QF complies with these initial
783 requirements. The QF could then file a complaint to resolve the dispute, or continue
784 negotiations with the utility on disputed non-price provisions without having to worry
785 about a pending price change. Removing the risk of the QF losing the then current

786 avoided cost rate will dramatically reduce the pressure on a QF to agree to an
787 unreasonable or illegal contract in order to avoid a price reduction.

788 **Q. Can you provide more specificity regarding your recommendation?**

789 **A.** Yes. Exhibit 1, which is a revised version of Rocky Mountain Power's Schedule 37,
790 provides an illustrative example. A QF is required to provide Rocky Mountain Power
791 with specific information in order to obtain a project specific draft contract. It is
792 reasonable to require the QF to provide certain minimum information. The utility should
793 not be allowed to impose burdensome or overly stringent requirements. If Rocky Mountain
794 Power has not requested additional or clarified information when it provides the draft
795 contract, then the QF can request a final contract. More common, Rocky Mountain Power
796 will request additional or clarified information. There can be disputes regarding contract
797 terms in the draft contract, the reasonableness of project specific information, or other
798 issues that are difficult to resolve.

799 My recommendation is that a QF should be able to create a legally enforceable
800 obligation by committing itself to sell power under the then current rates if there are
801 unresolved disputes after Rocky Mountain Power has provided (or should have provided) a
802 draft contract. That commitment should identify the terms, conditions, and prices that the
803 QF is obligating itself to deliver. In my experience, the QF and the utility will typically
804 spend far more time exhaustively attempting to resolve any disputes. Sometimes it is
805 clear that there are intractable disputes, especially if there is an upcoming price change.
806 After committing itself to sell power, the QF can then file a complaint, or continue
807 negotiations on the disputed terms or conditions, without risk that they will lose the then

808 current avoided cost prices. Contract terms and conditions would be those ultimately
809 agreed to or deemed reasonable by the Commission after a dispute resolution or
810 complaint proceeding.

811 My recommendation also affords protections to the utilities from last minute
812 efforts of QFs attempting to lock into prices before they change. This includes, for
813 example, a minimum time prior to a price change that a proper and complete request for a
814 contract be received by the utility. These and other approaches are all part of a revised
815 contracting process that results in resolution of the legally enforceable obligation issue.

816 Specifically, my recommendation prevents QFs from attempting to form a legally
817 enforceable obligation until they have provided information, received a draft contract and
818 requests for additional information, and attempted to resolve the outstanding issues. It is
819 also reasonable for QFs because it ensures that they are not pressured into agreeing to
820 unreasonable terms, conditions, or requirements merely because they are afraid of losing
821 their right to higher avoided cost prices.

822 **Q. Do your concerns also apply to Schedule 38?**

823 A. Yes, I only used Schedule 37 for the sake of brevity. The above testimony also applies to
824 Schedule 38 as well.

825 **XI. CONCLUSION**

826 **Q. Does this conclude your direct testimony?**

827 A. Yes it does.